D E A R B O R N P A R T N E R S

After only two quarters, on July 25, 2019, Union Pacific Corporation (UNP) announced another dividend increase to \$0.97 (\$3.88 annually). This dividend increase is 10.2% more than the quarterly cash dividend per share of \$0.88 (\$3.52 annually) that Union Pacific has paid the last two quarters but is 21.3% more than the \$0.80 per share (\$3.20 annually) paid a year earlier. This just-announced cash dividend will be paid on September 30, 2019 to holders of record of Union Pacific's common stock as of August 30, 2019. Union Pacific paid \$0.075 for 13 consecutive quarters from January 2004 to January 2007. Since then, the company has increased its dividend 18 times and for 13 consecutive years.

From the press release: "This marks Union Pacific's fifth dividend increase in the past eight quarters. Union Pacific has paid dividends on its common stock for 120 consecutive years.

"The dividend increase demonstrates our continued confidence in Union Pacific's ability to grow cash returns for our shareholders," said Rob Knight, Union Pacific chief financial officer. "This is consistent with our current financial guidance to maintain a dividend payout ratio between 40 and 45 percent."

Union Pacific Railroad is the principal operating company of Union Pacific Corporation. One of America's most recognized companies, Union Pacific Railroad connects 23 states in the western two-thirds of the country by rail, providing a critical link in the global supply chain. The railroad's diversified business mix is classified into its Agricultural Products, Energy, Industrial and Premium business groups. Union Pacific serves many of the fastest-growing U.S. population centers, operates from all major West Coast and Gulf Coast ports to eastern gateways, connects with Canada's rail systems and is the only railroad serving all six major Mexico gateways. Union Pacific provides value to its roughly 10,000 customers by delivering products in a safe, reliable, fuel-efficient and environmentally responsible manner.

Also, on July 25, 2019, Republic Services, Inc. (RSG) announced that its Board of Directors approved an 8% increase in its quarterly cash dividend per share to \$0.405 (\$1.62 annually) from \$0.375 (\$1.50 annually). The dividend is payable on October 15, 2019 to shareholders of record as of October 1, 2019.

From the company's press release: "We are raising our quarterly dividend by 8 percent," said Donald W. Slager, chief executive officer. "This is the tenth consecutive year we've increased our dividend, demonstrating our confidence in future cash flows and commitment to increase cash returned to shareholders."

Republic Services, Inc. is an industry leader in U.S. recycling and non-hazardous solid waste disposal. Through its subsidiaries, Republic's collection operations, transfer stations, recycling processing centers, landfills, and energy and environmental services provide effective solutions to make responsible recycling and waste disposal effortless for its 14 million customers. More than 36,000 employees are committed to providing a superior experience while fostering a sustainable Blue Planet® for future generations to enjoy a cleaner, safer and healthier world.

Union Pacific Corp. and Republic Services, Inc. are in the Industrials sector of our Dearborn Partners Core Rising Dividend separately managed account (SMA) portfolio. So far this year, 28 of the 49 companies in this portfolio have announced 34 dividend increases. The average of these dividend increases is about 9.3% more than these companies paid a year earlier.

Republic Services, Inc. is also in the Industrials sector of our Dearborn Partners High & Rising Dividend SMA portfolio. So far this year, 12 of 25 companies in this portfolio have announced 16 dividend increases averaging about 6.5% more than these particular companies paid a year earlier.

Thank you for your continued interest in our Dearborn Partners Rising Dividend Strategy.

This dividend increase announcement is not a complete description of, nor a recommendation to invest in, any investment strategy (the "Strategy") mentioned herein. It is for informational purposes only and does not constitute an offer to sell nor a solicitation to buy, is not a recommendation regarding any securities transaction, nor is it an offer to provide advisory or other services by Dearborn Partners, L.L.C. The information contained in this writing should not be construed as financial or investment advice on any subject matter. Past performance is no quarantee of future results. There is no assurance the Strategy will be profitable, achieve its objectives, be suitable for you, or not incur losses. Some of the information herein has been obtained from third party sources. We believe such information is reliable but we have not in each case verified its accuracy or completeness. Any opinions herein are as of the date of this report and are subject to change without notice. Dividends are not quaranteed and must be authorized by the company's board of directors. There is no assurance that any Rising Dividend portfolio company will increase its dividend, or not reduce its dividend, or not have a significant decrease in its stock price. Dividend yield is one component of performance and should not be the only consideration for investment. Dearborn Partners L.L.C. is an investment adviser registered under the Investment Advisers Act of 1940, as amended. Registration does not imply a certain level of skill or training. For a complete list of all Core Rising Dividend holdings that in the past year increased their dividends, had no dividend increases, or had a dividend decrease, please contact Katie Wolford at <u>kwolford@dearbornpartners.com</u>. It should not be assumed that portfolio trades made in the future will be profitable, or will increase their dividends, or will equal the performance of the securities in this announcement.