

### PORTFOLIO STRATEGY

The Dearborn Multi-Asset portfolio seeks to provide attractive current income with the potential for growth in income over the long term. Diversified across various asset classes, the portfolio maintains a "go-anywhere" asset allocation, allocating capital to investments from which we expect the greatest potential return. We attempt to find the best suitable mix of equities and fixed income while keeping our risk profile appropriate for moderate income and growth investors. While we can "go anywhere" with our investments, we view the portfolio as a higher yielding alternative to a traditional 60/40 (60% stock / 40% bond) portfolio. Our over-arching strategy is to anchor the Multi-Asset SMA (separately managed account) in equities offering attractive current yields, many of which also offer dividend growth potential.

### INVESTMENT PHILOSOPHY - OVERALL

Focus on generating above-average current income, emphasizing growth of income primarily through stocks of companies with dividend growth potential, and a go-anywhere asset allocation while still targeting a relatively low turnover rate.

### ASSET ALLOCATION

The Dearborn Partners Multi-Asset SMA is benchmarked to a 60% equity and 40% fixed income blended index. (60% S&P 500 and 40% Intermediate 5-10 year Corporate Investment Grade Credit Index).

Traditional Rising Dividend Equities	53.6%
Non-Rising Dividend Equities (BDC, Midstream)	11.3%
Fixed Income - Government (Treasury, Mortgages)	2.2%
Fixed Income - Corporate	19.5%
Fixed Income - Preferred	7.8%
Fixed Income - Higher Yielding (High Yield, Bank Loans)	3.3%
Cash	2.3%

### CHARACTERISTICS\*

Avg. Portfolio Yield	4.4%
Traditional Rising Dividend Equities Yield	2.7%
Non-Rising Dividend Equities (BDC, Midstream) Yield	7.7%
Fixed Income - Government (Treasury, Mortgage) Yield	4.8%
Fixed Income - Corporate Yield	5.4%
Fixed Income - Preferred Yield	7.5%
Fixed Income - Higher Yielding (High Yield, Bank Loan) Yield	7.8%
Overall Portfolio Duration (Yr)	1.6
Fixed Income Duration (Yr)	5.0
Beta (vs. S&P 500)	0.54

\*Please see definitions on page 2

### RETURNS(%)

	QTD <sup>^</sup>	YTD <sup>^</sup>	1 Year <sup>*</sup>	3 Year <sup>*</sup>	5 Year <sup>*</sup>	Inception <sup>*</sup> To Date
Multi-Asset (Pure Gross)	-3.8%	-17.1%	-10.5%	-0.3%	3.7%	3.7%
Multi-Asset (Net)	-4.0%	-17.8%	-11.5%	-1.4%	2.7%	2.7%
Custom Blended Index	-4.3%	-19.6%	-14.5%	4.1%	5.6%	5.6%
Bloomberg Barclay's Int. Credit Index	-3.6%	-13.4%	-13.6%	-2.4%	0.2%	0.2%
S&P 500 Index	-4.9%	-23.9%	-15.5%	8.2%	9.2%	9.2%

<sup>\*</sup>Average annualized return    <sup>^</sup>Periodic returns    <sup>†</sup>Inception 9/30/2017

### PORTFOLIO CHARACTERISTICS

- ▶ Traditional Equity
  - Focus on great businesses with strong financial characteristics especially those possessing rising dividend potential
- ▶ Traditional Fixed Income
  - Utilize multiple fixed income asset classes to manage overall portfolio risk to that appropriate for moderate income and growth investors
- ▶ Midstream Companies
  - Focus on top-quality midstream pipeline companies—cash flow depends on volume rather than price of the underlying commodity moving through the pipeline
- ▶ Business Development Companies (BDCs)
  - BDCs hold portfolios of business loans, generally 3 to 5-year terms with floating rates, made to U.S.-based, small and middle-market companies
  - Highly selective quantitative and qualitative analysis of BDC managements and portfolios

### TOP TEN HOLDINGS

Principal Spectrum Preferred Sec Active ETF	6.50%	Invesco Fundamental HY Corp Bond ETF	3.30%
iShares Barclays Int Cr Bond Fund ETF	6.40%	iShares Ultra Short-Term Bond ETF	3.10%
Vanguard Interm. Term Corp. Bond Fd ETF	6.40%	Watsco, Inc.	3.00%
Main Street Capital Corp	3.50%	Sixth Street Specialty Lending	2.80%
Gilead Sciences Incorporated	3.30%	Williams Cos Inc	2.60%

## PORTFOLIO OVERVIEW

The Dearborn Multi-Asset SMA has the unique ability to change its stock and bond mix (asset allocation) instead of following a predefined asset allocation. Over the long term, we think the ability to change asset allocation can be valuable as we allocate capital to investments from which we expect the greatest return. We manage the portfolio from a very businesslike perspective. We view stock ownership as equity ownership in a business. We seek out what we consider great businesses—businesses with durable competitive advantages—such as brands, switching costs, networks, or scale. As such, we maintain a long-term outlook, at least 3 to 5 years, and invest in companies that are attractive relative to our estimate of their intrinsic values. We fully understand that prevailing economic, market, and other circumstances may have varying effects on businesses in different areas. This strategy diversifies across various asset classes – dividend-paying stocks, investment grade fixed income, high yield fixed income, mortgage-backed fixed income, preferreds, midstream pipeline companies, Business Development Companies, and Real Estate Investment Trusts.

Time Period	Composite TWR - Pure Gross*	Composite TWR - Net	Custom Blended Index	Standard Dispersion	3-Yr Ann Deviation Composite	3-Yr Ann Deviation Custom Blended Index*	Portfolios in Composite	End of Period Composite Assets (\$ thousands)	End of Period Strategy Assets (\$ thousands)*	Pct of Composite \$ in Bundled-Fee	End of Period Total Firm GIPS Assets (\$ millions)
4 Qtr 17	4.27	4.05	3.47	N/A	N/A	N/A	4	\$2,245	\$11,737	0%	\$2,057
2018	-1.94	-2.65	-2.56	N/A	N/A	N/A	4	\$1,249	\$33,093	0%	\$2,297
2019	22.81	21.76	21.9	0.02	N/A	N/A	35	\$16,168	\$115,286	90%	\$3,103
2020	4.13	2.94	14.46	0.27	14.37	11.96	43	\$19,988	\$110,586	91%	\$3,389
2021	20.43	19.06	16.02	0.13	14.03	11.5	51	\$27,691	\$154,837	85%	\$4,048

## INVESTMENT TEAM

**Peter J. Deakos, CFA**  
Portfolio Manager, Rising Dividend Strategy  
20+ years investment experience

**Carol M. Lippman, CFA**  
Portfolio Manager, Rising Dividend Strategy  
30+ years investment experience

**Michael B. Andelman**  
Portfolio Manager, Rising Dividend Strategy  
20+ years investment experience

**Matthew Guttosch, CFA**  
Analyst, Rising Dividend Strategy  
10+ years investment experience

**Jonathan Woo, CFA**  
Analyst, Rising Dividend Strategy  
10+ years investment experience

\*This statistic is Supplemental Information.

Dispersion is calculated only for an entire year.

Portfolio Yield is the weighted average yield of the entire portfolio including cash holdings. Yield - Traditional Equity is the weighted average dividend yield of dividend stocks and REITs. Yield - Traditional Fixed Income is the weighted average yield of Investment Grade fixed income and preferred securities. In all fixed income securities, a yield to worst calculation is utilized. A yield to worst calculation assumes the lowest yield to maturity amongst callable fixed income and preferred securities. Yield - Higher Yielding Asset Classes is the weighted average yield of BDC, High Yield fixed income, and midstream pipeline companies. BDCs and midstream pipeline companies utilize a dividend yield. High yield fixed income utilizes a yield to worst. Portfolio Duration is a measure of the sensitivity of the price – the value of principal – of a fixed-income investment to a change in interest rates. Duration is expressed as a number of years.

The Multi-Asset Composite (the "Composite") contains discretionary accounts with a minimum size of \$100,000 that Dearborn manages pursuant to the Dearborn Partners Multi-Asset SMA strategy (the "Strategy"), which is one of Dearborn's Rising Dividend strategies. The Composite's inception and creation date was September 30, 2017. For comparison purposes the Composite is measured against the custom benchmark comprised of 60% S&P 500 Total Return and 40% Bloomberg Credit Corp 5-10 Yr (50% S&P 500 Total Return and 50% Bloomberg Credit Corp 5-10 Yr prior to April 2019), calculated daily. The Bloomberg Barclays U.S. 5–10 Year Corporate Bond Index measures the investment return of U.S. dollar denominated, investment-grade, fixed rate, taxable securities issued by industrial, utility, and financial companies with maturities between 5 and 10 years. Source: Bloomberg Index Services Limited. 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A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with the applicable requirements for the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. GIPS® is a registered trademark of the CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. Dearborn maintains a list of broad distribution pooled funds, and a list of composite descriptions, which are both available upon request. Results are based on discretionary accounts under management, including those accounts no longer managed by Dearborn. The Standard Dispersion is an asset-weighted standard deviation calculated for the accounts that were in the Composite for an entire given year. The annual dispersion and 3-year annualized standard deviation are calculated using gross returns. Composite dispersion is not presented for periods with five or fewer portfolios in the composite for the entire year. The U.S. Dollar is the currency used to express performance. Returns are presented on a "pure gross" and net basis and include the reinvestment of all income. Pure gross returns do not reflect the deduction of any expenses, including trading costs, and are supplemental to net returns. For non-bundled fee-paying accounts, the gross returns are calculated net of transactions costs and net returns are calculated net of transaction costs and actual management fees. Net of fee performance was calculated using actual fees and has been reduced by Dearborn management fees and the entire wrap fee for those portfolios that pay a wrap fee. Wrap fees include trading expenses, third party management fees, custodial fees, and other administrative expenses. Wrap accounts pay an all-inclusive fee which can range up to 3% and includes all management fees and expenses involved in managing the account. Dearborn's non-wrap management fees range from 0.30% to 0.75%. Some portfolios may pay \$0 trading commissions. Actual fees and expenses may vary. The End of Period Strategy Asset includes the assets managed by model managers, and is supplemental to the assets in the composite. Dearborn's policies for valuing investments, calculating performance and preparing compliant GIPS Reports are available on request. Past performance is no guarantee of future results. This report is not a complete description of or recommendation to invest in the Strategy. 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